



ICD-10 Education Services



Coding - Auditing - **Education** - Cancer Registry - Consulting

About Us

- HIM/RCM Consultancy
- Founded 1989
- Coding, Auditing, Education, Cancer Registry & Ambulatory Analytics



ICD-10 Readiness - Present State

Source: AHIMA website & BOK

- >55% of facilities underway
 - http://www.ahima.org/downloads/pdfs/busdev/5010_and_ICD-10_Survey_Results.pdf
- Up to 50% drop in productivity in Canada
 - <http://www.healthcarefinancenews.com/news/icd-10-much-more-coding-issue>
 - <http://www.healthcareitnews.com/news/pain-limb-7295-doesnt-cut-it-icd-10>
 - <http://news.aapc.com/index.php/2011/03/icd-10-impact-on-productivity/>
- Assessment & Education first priority
 - <http://www.ahima.org/icd10/inptcoders.aspx>
 - <http://www.ahima.org/downloads/pdfs/resources/checklist.pdf>



Program Design

Assessment

- Knowledge & Staffing

Education

- On-site & On-line

Monitoring

- Compliance & Finance

Assurance

- Financial Control



Assessment

Knowledge & Staffing

Knowledge

- On-line Assessment Tools AHIMA
- Gap Analysis
- Optional Audit - Technical Coding

Staffing

- Current and Projected Need
- Models & Methodologies
- Projected Revenue Risk



Education – On Site

Coding Workshops

- On-site / (webinar optional)
- Monthly, bi-monthly & quarterly
- 1/2 day, 50% academic / 50% lab
- Facility case review
- Emphasize code selection, CDI & biomedical
- Preview of principles of ICD-10
- Unlimited attendees
- Pre / Post assessments
- Focused education – MDC / outlier



Education – On Line



AHIMA ICD-10 Foundations

- **Assessments**
 - Clinical Concepts, ICD-10-CM, ICD-10-PCS
- **Bio-medical**
 - A&P, Pharmacology & Medical Terminology
- **ICD-10 Overview**
 - Clinical Concepts for Coders
 - Mortality Reporting
 - CM: Deciphering the Code
 - PCS: Deciphering the Code
- **Body Systems**



Monitoring

Coding Compliance Monitoring

- Quarterly
- Remote
- Select targets
- Sampling approach
- Monitor coding accuracy
- Clinical Documentation Improvement
- Scorecard driven



Assurance and Support

DNFB Assurance

- Priority Assignment
- Automatic coding

Coding Compliance Portal

- Coding hotline
- Phone & web support



Pricing Considerations

Solution

- **ICD-10 Education Workshops**
 - Flat monthly fee
 - Quarterly, Bi-monthly, Monthly Options
 - Coding Compliance Monitoring
 - Coding Compliance Portal
- **AHIMA ICD-10 Foundations Licenses**
 - 5% additional discount
 - 1 year user license
 - Learning Management System
- **Priority DNFB Assurance Resources**



Benefits

- Improved clinical documentation
- Reduced risk of RAC recoupment
- Better insight for future planning
- Improved accuracy of case mix index reflecting severity of illness of patient's population
- Flat monthly fee - cost control & value
- Continuing education requirements
- Mitigates travel costs and training down-time
- Improved employee retention
- Improved DNFB management
- Discounted coding services

